

To whom it may concern

Fribourg, 15th January 2015

Obsolescence of VMU100 and last chance to buy this product

Dear Customer,

Over the last years, you have been buying our VMU100 vibration monitor P/N 204-100-000-0Hh. We thank you very much for your confidence in this product.

Since we developed the VMU100, our products have evolved considerably and the VMU100 is being replaced by our new state-of-the-art Vibro-Smart[®] distributed monitoring system. The VibroSmart[®] VSV300 module and its VSB300 terminal base, P/N 600-008 and P/N 600-009, is a two channel vibration monitoring system providing high-performance protection and condition monitoring capabilities; it is perfectly suited to supersede the VMU100. More information is available from our Energy product catalog <u>http://energycatalog.vibro-meter.com</u>.

The VMU100 vibration monitor is based on technology from the 1990's and has become difficult to manufacture due to increasing component obsolescence. For that reason, we recommend our customers to switch to the new VibroSmart[®] distributed monitoring system for all new projects that would have used a VMU100.

In order to ease the transition to this new technology, Meggitt is offering a "last-buy" to those customers who would like to extend the life of their VMU100 based systems. This offer is valid until <u>30th June 2015</u>. The VMU100 vibration monitor is supplied with a 2 year warranty. Please note that the quantity of modules available is limited, so orders will be processed on a "first-come first-served" basis.

Should you have any questions regarding the above, please do not hesitate to contact our Sales Offices and Distribution Network worldwide or the undersigned.

Yours faithfully, MEGGITT SA, FRIBOURG

Charles Egger Director Global Customer Services

Christophe Pillonel Product Manager (Energy)

Meggitt Sensing Systems Rte de Moncor 4, PO Box 1616, CH-1701 Fribourg, Switzerland

Meggitt SA trading as Meggitt Sensing Systems.

Tel: +41 26 407 1111 Fax: +41 26 407 1301 www.meggittsensingsystems.com www.meggitt.com